

Customer overview

The customer is a Fortune 200 streaming media company

Idea | Discovery | Execution | Acceleration

Customer's challenge

Despite generating over 50% of total viewership with minimal screen space, **Machine Learning (ML) models were underutilized** due to **limited resources and heavy reliance on manual curation** (85% of content). Leadership's goal was to increase viewership and personalization across the entire app by leveraging the proven effectiveness of ML models

Our solution



Designing and implementing **deeper learning models** with TensorFlow and multiple recommendation strategies achieving richer recommendations



Planning and executing **A/B tests** to progressively replace manually curated content with ML-driven content



Measuring the model performance and service reliability and responsiveness



Complementing in house team with Data Science and ML Engineering skill sets



Business impact

Increased user engagement

 Improved total viewership duration from 60% to 78% on recommended content on the Home tab

Increased ML-driven content

 Conducted 20+ experiments with collaborative filtering, trending, and content to content models in production to increase machine recommended content

Improved recommendation relevance

 Reduced time-to-video by >50% owing to TensorFlow recommendations model surfacing more relevant content